

Madhya Pradesh Travel Mart (MPTM)
7th-10th October 2026, Bhopal, Madhya Pradesh.

1. Eligibility and Criteria for Foreign and Domestic Buyers:

- The invitation is valid for **one senior person per company**.
- A buyer must have a valid tour operator's license and a website.
- Buyer must be the decision maker.
- A foreign buyer must not be a representative of an Indian company/ DMC/ hotel/ etc., which is already operating in India.
- **The Confirmation as a Hosted Buyers is subject to final approval by the Buyers Committee of MPTM.**

2. Terms and Conditions:

- This invitation is non- transferable. Do not share the registration link with other buyers as this invite is specifically for buyers who have been approved by the buyer committee. Doing so might void your participation as well.
- On acceptance of the invitation, **it is mandatory to be present and available during the entire course of the event** for pre-scheduled appointments with registered Indian Sellers of Madhya Pradesh Tourism Products and other official programme.
- The organizers reserve the right to cancel the hosted buyer participation of a buyer at any time in case of any discrepancy found in the submitted information. SECRETARIAT HAS THE RIGHT TO CANCEL YOUR PARTICIPATION.
- After ticket issuance, itinerary changes are not permitted, and all applicable airline cancellation charges shall apply.
- **Force Majeure:**
 - ✓ The organizers shall not be held liable for any delay, modification, cancellation, interruption, or failure in performance of travel, accommodation, event arrangements, or related services arising from circumstances beyond reasonable control, including but not limited to natural disasters, adverse weather conditions, pandemics, government restrictions, political unrest, strikes, transportation disruptions, airline operational issues, war, terrorism, or any other force majeure event.
 - ✓ In such cases, the organizers reserve the right to modify, reschedule, or cancel travel, accommodation, or other event arrangements.
 - ✓ Any refunds or rescheduling, if applicable, shall be strictly subject to the policies of the respective airlines, hotels, venues, and other third-party service providers.
 - ✓ The organizers shall not be responsible for any non-refundable costs, cancellation charges, penalties, additional expenses, personal losses, or missed travel arrangements incurred by the Buyer.

3. Pre-scheduled B2B meetings:

- The B2B meetings with the sellers will be held on 8th and 9th October, at the exhibition booth / Table space of the seller at the venue.
- The B2B meeting timings are from 1000 – 1755 hrs.
- Lunch break is from 1300 – 1400 hrs.
- Each day includes 21 appointment slots, and buyers are required to complete a minimum

of 21 meetings per day.

- Each appointment is for 15 mins. There is a 5 min gap between each meeting.
- It is mandatory to meet all the Madhya Pradesh sellers either via pre-scheduled appointments or on-the-spot meetings.
- B2B meetings can be pre-scheduled online before the event. The link will be shared by the organizers once it is made active.
- A printed card with all the prescheduled B2B meetings will be given at the venue.
- If any meeting slot is blank, the buyer may proceed for a meeting with any available seller on the spot.
- Once a meeting is completed, the buyer must collect the signature and sticker from the seller.
- **A refundable B2B deposit will have to be submitted by the buyers during registration.**
- **The refundable deposit for domestic buyers is INR 5000 and for foreign buyers is USD 200 (or any currency equivalent to this amount).**
- The deposit is to be made in **CASH only**. No cards will be accepted.
- The refund will be given on the last day of the B2B meetings after submission of the feedback form, B2B card and 21 meetings per day are completed.

4. Hotel, Airport transfers and meals

- Accommodation with complimentary breakfast will be provided on single occupancy as per the official itinerary (**requests for accompanying guest / spouse / child is NOT ALLOWED**)
- The check-in time is at 2/3 pm and checkout time no later than 12 noon (check-in time may vary according to the hotel).
- Airport transfers and venue-hotel-venue transfer will be provided by the organizers during event.
- **If a buyer wishes to explore other destinations (outside the official hours of the event), they will have to make their own arrangements for car/ taxi/ guide/ etc. No additional request will be entertained by the organizers.**

5. Other Important information:

- An ambulance will be on standby at the venue in case of any medical emergency. Please note that any medical expenses and tests done at the hospital will be directly borne by the buyer.
- Dress code during MPTM can be formal/semi-formal.
- Persons below 18 years of age will not be allowed at the event.
- Delegate bags are identical. Buyers are advised not to keep valuables such as passports, wallets, or important documents in the delegate bag.
- Presence at the exhibition venue is mandatory from arrival until submission of the B2B card at the B2B counter.
- Submission of feedback forms is mandatory.
- The event is organized to promote Madhya Pradesh tourism. Any disruptive behavior will not be tolerated, and the organizers reserve the right to remove any participant from the event at any time.

DECLARATION

I hereby declare that I have read and understood the Buyer Guidelines listed above.

<u>Signature of Buyer</u>	<u>Company seal/stamp</u>

Note:

- Please email the scanned copy of this document to the organizers at FICCI to complete the registration process. The scan must be saved under your company name.
- Registration is on a first come first serve basis depending on the availability of seats per city (for domestic buyers) and per country (for foreign buyers).
- In case the seats are full during the time of form submission, the organizers will place your form on the waitlist.
